



Yasir Nazeem Alvi

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📍 : House #: R-99, Sector 14/B, Shadman Town, North Nazimabad / Karachi / Pakistan

SUMMARY:

I am flexible & experienced in my field with excellent time management skills to deal all difficulties in a resourceful manner to achieve beneficial result. My overall experiences in my field will prove myself as an asset for any organization.

OBJECTIVE:

I want to join any well-known company where I can build my future as a hardworking employee and prove myself an asset to this company.

PROFESSIONAL WORKING EXPERIENCE:

H. NIZAMDIN & SONS (PRIVATE) LIMITED | A.M SALES & MARKETING & MERCHANDISING | FROM JUNE 2019 TILL MARCH 2020

- ✚ I was looking all Product Development & all Merchandising issues like fabric calculation, fabric booking & follow-up, design development, s/off & processing follow-up, accessories development & follow-up, stitching approvals & complete stitching follow-up.
- ✚ Responsible for costing & price negotiation.
- ✚ Update to my customer about all development & order status.
- ✚ Prepare complete sales sheet for company's M.D.

COTTON HOUSE (BUYING HOUSE AT LAHORE) | SENIOR MERCHANDISER | FROM JULY, 2018 TILL APRIL, 2019

- ✚ I am looking all New Development & Merchandising issues with different vendors in Pakistan to achieve committed samples submission dates and final shipment dates for our US customer.
- ✚ Along with all above issues I am also looking complete compliance division for our customer.

GRACE KNITWEAR | ASSISTANT MANAGER BUSINESS DEVELOPMENT & MERCHANDISING | FROM APRIL, 2016 TILL MAY, 2018

- ✚ Basic job description is to searching new customers, introduce them our company and generate an inquiry.
- ✚ Prepare cost sheet based on their requirements on our company's parameters and quote them prices. If customer wants any negotiation then we sit together and solve this issue.
- ✚ Sampling development for final approval
- ✚ Reporting to G.M Sales & Marketing.

AS'HABI TEXTILE MILLS | SR. EXECUTIVE MARKETING & MERCHANDISING | FROM JANUARY, 2012 TILL JUNE, 2015

- ✚ Monitoring all merchandising issues.
 - ✓ Greige fabric calculation & follow-up
 - ✓ S/off & processing follow-up
- ✚ Product development for my all running customers.
- ✚ Updating my customers on a daily basis.
- ✚ Reporting to company's M.D
- ✚ Business development, costing and price negotiating.
- ✚ Prepare sales sheet against all running orders.
- ✓ Accessories working & follow-up.
- ✓ Stitching follow-up.

MUSTAQIM DYEING & PRINTING INDUSTRY | EXECUTIVE MERCHANDISER | FROM JULY, 2009 TILL DECEMBER, 2011

- ✚ Reporting to GM Marketing
- ✚ Looking all merchandising issues
- ✚ R&D for France & German market
- ✚ Prepare year wise sales sheet against running orders

LUCKY TEXTILE MILLS | SENIOR MERCHANDISER | FROM MARCH, 2003 TILL JUNE, 2009

- ✚ Reporting to UK's Manager Marketing
- ✚ Monitoring all merchandising issues.
 - ✓ Fabric calculation & follow-up.
 - ✓ S/off & processing follow-up.
- ✚ Costing and Product development of all running of UK's customers
- ✚ Update to my running customers on a daily basis
- ✓ Accessories working & follow-up.
- ✓ Stitching follow-up.

SKILLS:

- ✓ Costing
- ✓ Price Negotiation
- ✓ Product Development
- ✓ Merchandising
- ✓ Planning
- ✓ Stock Maintaining

EDUCATION:

Bachelors in Commerce
Govt. Premier Collage - 1997 ~ 2000

Diploma in Computer Science (Software Development)
Petroman Training Institute - 1995 ~ 1996

OTHER INFORMATION:

Father: Nazeem Uddin Alvi

Marital Status: Married and 3 Kids